



**SOTHEBY'S INTERNATIONAL REALTY, INC. NAMES MICHAEL COHEN
VICE PRESIDENT AND BROKERAGE MANAGER FOR SANTA BARBARA REGION**
Industry Veteran Brings 25 Years of Experience to Preeminent Luxury Brokerage's Leadership Team

LOS ANGELES, CA (January 22, 2019) - Sotheby's International Realty, Inc. is pleased to announce that Michael Cohen has been appointed Vice President and Brokerage Manager for the company's Santa Barbara, Montecito and the Santa Ynez Valley brokerages. In this role, Cohen will lead 115 independent sales associates based in these offices.

Cohen joins the company with an incredible depth of experience both in the real estate industry and with the Sotheby's International Realty brand. Since 2014, he has been Vice President of Sales for Golden Gate Sotheby's International Realty, one of the largest affiliates in the Sotheby's International Realty network located in the tech-pioneering Bay Area, where he was instrumental in the growth and success of the business.

"Michael Cohen's long, multidisciplinary experience in real estate and the learnings he brings from Silicon Valley, one of the most tech-forward regions in the nation, make him a strong leader for our Santa Barbara region," said Frank Symons, Executive Vice President - Western and Mountain Regions of Sotheby's International Realty, Inc. "We are confident that his leadership will be a strong asset to the company and are thrilled to welcome him to his new role."

Prior to his work with Golden Gate Sotheby's International Realty, Cohen spent over a decade as a sales agent who led the top sales team at his previous company. Throughout the course of his career, Cohen implemented sales training programs for seasoned agents and has helped mentor and train new agents.

"Sotheby's International Realty is a global leader in luxury real estate and I am excited to bring my experience and successes with the brand to the American Riviera," notes Michael Cohen. "I'm looking forward to leveraging the brand's marketing exposure and unparalleled global referral opportunities to the advantage of our agents and clients."

Prior to his 25-year career in California real estate, Cohen was a sales leader at Autodesk, a 3D software company. He is excited to be relocating permanently to Santa Barbara, where he will be closer to his son who attends the University of California, Santa Barbara.

About Sotheby's International Realty, Inc.

Sotheby's International Realty was founded in 1976 as a real estate service for discerning clients of Sotheby's auction house and represents fine properties at a range of price points. Today, Sotheby's International Realty, Inc. operates brokerage offices in key metropolitan and resort markets, including Manhattan, NY; the Hamptons, NY; Greenwich, CT; Cape Cod, MA; Palm Beach, FL; Houston, TX; Los

Angeles, CA; Beverly Hills, CA; Brentwood, CA; Pasadena, CA; Santa Barbara, CA; San Francisco, CA; Sonoma, CA; Monterey Peninsula, CA; and Santa Fe, NM.

Sotheby's International Realty, Inc. (www.sothebyshomes.com) is part of NRT LLC, the nation's largest residential real estate brokerage company, and a member of the Sotheby's International Realty® network, which currently has more than 22,000 independent sales associates located in approximately 970 offices in 72 countries and territories worldwide. NRT, a subsidiary of Realogy Holdings Corp. (NYSE: RLGY), operates Realogy's company-owned real estate brokerage offices.

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